

SANLI PASTORE & HILL



Business Valuations
Fairness Opinions
Solvency Opinions
Expert Testimony
Strategic Value Enhancement Consulting (SVEC)

VALOREM PRINCIPIA

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www.sphvalue.com

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SP&H AND STEPHEN L. NITZBERG PARTNER TO PROVIDE STRATEGIC VALUE ENHANCEMENT CONSULTING AND STRATEGIC PLANNING SERVICES

Improving company performance and valuation

We offer three levels of advisory services:

- 1. Initial Consultation** - We diagnose key operational metrics that need improvement and provide a snapshot preliminary valuation.
- 2. Overall Performance Analyses** - We identify key operational metrics that need improvement as well as overall strategic planning issues. We provide the general value metrics to measure improved performance and an overall valuation model for the company.
- 3. Full Implementation** - We do an in-depth analysis of products, divisions and processes and establish operating procedures to establish management accountability. We then implement our proprietary Strategic Value Enhancement ConsultingSM services ("SVEC"). SVEC develops operational and

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[SP&H Founders Page](#)

financial metrics for each division, product and brand to manage employee accountability. A personalized software template is provided to the board of directors and executive management to monitor and create value better and faster.

Sanli Pastore & Hill, Inc.

Sanli Pastore & Hill, Inc. (SP&H) is a specialist business valuation firm headquartered in Los Angeles, Sacramento, San Diego and Istanbul. Its professionals have performed over 1,500 valuations and have been named as expert witnesses in over 250 court proceedings during their careers. Each year, SP&H completes over 100 valuations for its clients, among whom are Fortune 500 companies, Forbes 400 members, United States government agencies, foreign governments, and privately held companies with revenues ranging from \$5 million to \$200 million. The firm has unequaled research and analytical capabilities, as well as the dedication, creativity and excellence of its staff, which ensure superior quality products and results.

*For more information on our SVEC services, please contact
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Stephen L. Nitzberg

Stephen Nitzberg is known in the business consulting industry as the "Business Doctor" providing strategic planning, operational analysis, operating budgets, manufacturing analysis and product costing needs. With years of experience, Stephen's services also include logistics analysis for both warehousing and manufacturing, reviewing controls over workers compensation and unemployment claims, as well as developing incentive plans for middle management.



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Astrum Investment Management

Astrum Investment Management is very pleased to announce the closing of the American Forest Products SLB3 transaction on March 19, 2013!

Astrum Fund I closed on the \$14M *Sale Lease-Back Buy-Back* (SLB3SM) acquisition of 5 industrial properties with American Forest Products.

The properties are located in three States and comprise approximately 575,000 square feet of light industrial and warehouse space. American Forest Products signed a new 21 year master lease with the right to repurchase the properties, at a fixed price, at the end of year 5.

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Standard Mortgage Corporation, a division of Standard Insurance Company, provided the debt for the acquisition.

"This was a very complex transaction. We are very fortunate to have such a talented team working with us. Thank you for the solid work." stated Nevin Sanli.

American Forest Products ("AFP") is a vertically-integrated manufacturer and wholesale-distributor of specialty millwork products to big-box retailers, hardware stores and builders' supply dealers across the USA. In 2012 AFP had approximately \$120M in sales and is growing. The completion of the SLB3 transaction removed \$5M in subordinate debt, \$8M in long term debt and provided \$1.5M in cash to AFP's balance sheet. AFP is now poised for substantial future growth and is in a position to lower

their cost of borrowing for revolving and term loan facilities.

Click on the following link to view the Turk of America magazine article on Nevin Sanli and the deal press release:

http://issuu.com/turkofamerica/docs/39th_issue/77



John Hartman, Managing Director

For information on investing in Astrum....

For information on investing in Astrum please contact John Hartman, Managing Director at 310/571-3400 or via email at jhartman@astruminvest.com to arrange a meeting.



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**Saturday Night
Classic Rock MixerSM**

Part V:

May 18th at 6 p.m.

X Bar - Hyatt Regency Century City

[Buy Tickets](#)

www.astruminvest.com

Amazing food...unique cocktails...live rock n'
roll...
networking at a whole new level.

When & Where:

Saturday, May 18th
6 p.m. - 10 p.m.

X-Bar, Hyatt Regency
Century Plaza Hotel
2025 Avenue of the Stars
Los Angeles, CA 90067

X-Bar features a **large outdoor area** for networking and enjoying the concert as well as a **quiet private room** for more intimate networking.

In the event of rain, the event will be moved inside the X-Bar.

Price:

\$25 per person includes: admission, tapas-style dinner, desserts and entertainment. **EARLY BIRD TICKETS:** \$20 if purchased before May 1, 2013.

Click [HERE](#) to purchase tickets.

Attendance via pre-pay ticket purchase only. Register now: limited capacity and we will sell out.

\$5.00 of every ticket purchased will be donated to the not-for-profit [New West Charter School](#).

Join Our Mailing List!

The Band:

The Time Machine featuring Gary Coppola will be playing classic rock hits.

[View their website](#)

Special guest appearances by **Nevin Sanli** (guitar).

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News, Events and Updates or visit to our website.

Quote of the Day

"What this means is that people are seeing a stable business, which is good, and a business that is in control, which is also good."

Steve Jobs

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