

# SANLI PASTORE & HILL



Business Valuations  
Fairness Opinions  
Solvency Opinions  
Expert Testimony  
Strategic Value Enhancement Consulting (SVEC)

## VALOREM PRINCIPIA

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### Happy New Year !

## SP&H CELEBRATING 20TH YEAR!

[www.sphvalue.com](http://www.sphvalue.com)

Sanli Pastore & Hill, Inc. is proud to be celebrating its 20-year anniversary.

We will be hosting several events over the course of the year and look forward to celebrating this milestone and our continued success with all of you.

SP&H's mantra:

**"The way we do anything is the way we do everything"**

is one of Nevin Sanli's favorite sayings. Nevin attributes this quote to his friend of over 20 years, Eric Shaw at NY Credit, Inc. and the All Cities Resource Group ([eric@nycreditinc.com](mailto:eric@nycreditinc.com)).

**Announcing a New Addition to SP&H - John Kirby,  
ASA, JD**

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Please join us in welcoming John Kirby to the SP&H team as Managing Director. John is currently actively engaged in the valuation of intangible assets, business enterprises, closely-held stock, partnership interests, debt securities, options and warrants for a variety of purposes, including transactions, strategic planning, litigation and tax planning/compliance. His consulting activities also include research and analysis for litigation support purposes, the preparation and analysis of operating projections and business plans, valuation methodology and procedures review and other matters. Prior to joining Sanli Pastore & Hill, Inc., John was a Senior Manager in the Litigation and Valuation Services group of Singer Lewak, LLP; Senior Manager in the Valuation Services Group of Arthur Andersen LLP; Senior Vice President, Financial Valuation for Marshall & Stevens Inc., a national valuation consulting firm, where he led the firm's Western Region financial valuation practice; and a managing principal at Higgins, Marcus & Lovett, Inc., a business valuation firm in Los Angeles.

Stay tuned for future additions to the SP&H team.

## New SP&H Office Opening

SP&H is excited to announce the launch of our new office in Istanbul, Turkey. The office will be headed up by Baris Öney, Managing Partner of SP&H-Turkey.



Baris Öney  
Managing Director  
[bariso@sphvalue.com](mailto:bariso@sphvalue.com)

Baris has over 25 years of experience in M&As and valuations, corporate finance IPOs and strategic advisory as a CEO, CFO, board member, partner and advisor, investment banker, corporate finance advisor, strategic/international business development manager and as a project manager and engineer.

Nevin Sanli commented: "We are looking forward to building our brand worldwide."

[www.astruminvest.com](http://www.astruminvest.com)

More international and U.S. offices to open in 2012 and 2013, stay tuned.

## Nevin Sanli Interview - Pop Modal

### US Economy

Nevin did an interview in 2009 with Pop Modal about the US economy. Please note how relevant a 2009 interview is today.

<http://www.popmodal.com/video/2725/Nevin-Sanli-Micro-Loans-For-American-Businesses>

## Astrum Investment Management

On January 19, 2012, Nevin Sanli was a panelist at the 2012 IMN Winter Forum on Real Estate Opportunity & Private Fund Investing. Nevin's panel specifically addressed "Launching a New Fund: A Field Guide for Today's Investment Climate." For more information about the forum, presentations and biographies of the forum participant's click on the following link.

<http://www.imn.org/winteropps2012>

*For information on investing in Astrum please contact John Hartman, Managing Director at 310/571-3400 or via email at [jhartman@astruminvest.com](mailto:jhartman@astruminvest.com) to arrange a meeting.*



[www.astruminvest.com](http://www.astruminvest.com)



## Nevin Sanli's Rock Band - Random Act

Our own Nevin Sanli is an electric guitar player in the band *Random Act* playing 60's & 70's Rock. On October 25, 2011, the band made their debut appearance at the Talking Stick Coffee Lounge in Venice and the reviews were great.



Nevin Sanli says, " Il Moro: home away from home; my 2nd office; where everyone knows your name; and fantastic food!!!!"

*Random Act* will be playing at Il Moro Ristorante on Saturday March 24th after 9 p.m. "Come for dinner, stay for the music!"

## Il Moro Ristorante



*Tom Pastore, Gaetano Foiani and Nevin Sanli*

For over 18 years, Elio De Santo and Gaetano Foiani have served the exquisite cuisine of Northern Italy to the westside. Il Moro, voted one of "The 20 Best L.A. Italian Restaurants" by L.A. Weekly, is located at 11400 West Olympic Blvd., Los Angeles, CA 90064.

(Entrance & Valet Parking On Purdue Ave.)



*Nevin Sanli and Elio De Santo*



### SP&H Il Moro Favorites:

Warm Sea-Food Salad

Pasta with Tuna, carrot sauce and Bottarga (dried Branzino eggs)

Risotto with caviar

Lamb chops

Spaghetti Bolognese

The daily soup special

And their excellent wine offerings

[www.ilmoro.com](http://www.ilmoro.com)



*Ashley Blankenship, Elio De Santo and Nevin Sanli*

Stay tuned for more....

## Quote of the Day

"My model for business is The Beatles: They were four guys that kept each other's negative tendencies in check; they balanced each other. And the total was greater than the sum of the parts. Great things in business are never done by one person; they are done by a team of people." *Steve Jobs*

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